



New Submittal Package Updates are here!

Building your Submittal Package just got easier with the launch of our new updates and additions.

IEC continuously strives to provide the most consistent and accurate information to our customers. The updates we've made, and continue to make, to our Submittal Package will save you time and provide consistent, detailed information for you and your customer.

Download the presentation for full detail of the Submittal updates by following the link to [EnCompass](#). **It will be found under the Marketing Quick Links> Presentations> Rep Training Presentations.**

What are some of the improvements you'll see in our Submittal Packages?



Cover Sheet - NEW!

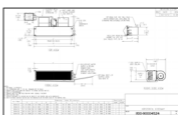


Ratings - Improved layout!
New motor detail, enlarged unit configurations, filter details and more.



Unit BOM - NEW!

Transmittal, Unit Summary and Unit BOM downloaded together.



Dimensional Drawings - Updates made!

Outside air location identified, more dimension details and new product drawings added.
Launched in full by 3rd quarter 2019



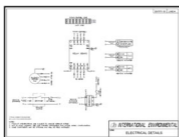
Shipping & Packaging - NEW!

Know how your product will ship.
Launched in full by 3rd quarter 2019



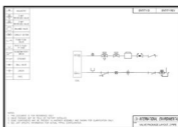
Component Cut Sheets - NEW!

Receive major component details based on user selection.
Launched in full by 3rd quarter 2019



Dynamic Wiring Diagram - NEW!

Launched in full by 3rd quarter 2019



Dynamic Piping Diagram - NEW!

Launched in full by 3rd quarter 2019

Download the presentation for full detail of the Submittal Package updates through the Marketing> Presentations> Rep Training Presentations section in [EnCompass](#)

Our updates are dynamic and consistently being reviewed. Expect all the updates to be launched in full by 3rd quarter 2019.

Look for more detailed Submittal training to be announced in June!